

Chapter 15: Purchasing Agreements

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15.100: Introduction

The LCMS and its related entities strive to negotiate discounts and preferred pricing agreements when possible to benefit all LCMS employers. The sections that follow are a glimpse of some of these goods and services that are part of this program.

15.200: Group Purchasing Agreement



Group Purchasing Agreement, or GPA, is a service offered to all LCMS churches, schools and affiliated organizations. For 20 years, the program has offered substantial discounts on equipment, supplies and services by combining the purchasing power of more than 8,000 LCMS organizations.

GPA focuses on products and services most used — office supplies, moving companies, printers/copiers and background checks, just to name a few. The church-wide organization develops partnership agreements with preferred providers of high quality products and services in order to save significant dollars. When a contract is negotiated, all LCMS affiliated entities are included. Although price is a priority, quality and customer service are important considerations prior to finalizing the agreement.

Using the program is easy. Visit lcms.org/gpa and select a product category. That links you to the direct contact on the national account—a real person who can assist you. In order to receive the LCMS pricing, you may have to mention your LCMS affiliation; some may ask you to complete a form.

Because the contracts depend upon the volume of business generated through GPA, participation is important. Everyone benefits from our strength in numbers.

GPA actively seeks new contracts and is always looking to grow. If you have a need that can be supported nationally, or have questions about the program, contact:

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Group Purchasing Agreement
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St. Louis, MO 63122-7295
(314) 996-1354
Mike.Magee@lcms.org

15.210: Summary of Products and Services

Products and services currently being offered through GPA:

- Moving Companies: Bekins, Stevens and Wheaton
- Copiers: Ricoh
- Office Equipment: Office Depot and Ricoh
- Office Supplies: Office Depot
- AV Equipment: KCAV
- Janitorial Supplies: Office Depot
- Background Checks: Protect My Ministry
- Office Furniture: Dorm, Office Depot and School and Church Furniture

For the most current and complete information regarding the LCMS Group Purchasing Agreement, visit lcms.org/gpa. Consider sharing the Quick Reference guide with the church office staff.

Prices, offerings, and vendors are subject to change. Neither The Lutheran Church—Missouri Synod nor the GPA is responsible for the problems that may result from the purchase, lease or use of any of the program vendors.

15.300: Preferred Pricing Agreement

Preferred Pricing Agreements are unrelated to LCMS Group Purchasing Agreement, but are available for all LCMS employers to help them put more money and time into mission and ministry while reducing the cost of necessary administrative responsibilities.

Concordia Plans has negotiated a preferred pricing agreement with Paychex, a national company that has been processing payroll for more than 40 years.

For a no-obligation price quote up to 35% off, use Concordia (code #6105) when visiting ConcordiaPlans.org/Paychex, or call 877-758-0036.



RICOH

Document management, scan/print/fax/copy systems

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Office Depot - Furniture Division

School, Church, Business, Dorm Furniture, Design Serv

Gary Phillips, Major Accounts Manager
 Email: gary.phillips@workspaceinteriorsod.com
 Phone: 816-506-1275
 Web: workspaceinteriorsod.com

4imprint Promotional Items

Promotional Products

LCMS Partnership Customer Service Team
4care@4imprint.com
 (888) 963-5766 phone
 (800) 355-5043 fax
 USE CODE TLC 10 TO RECEIVE ADDED DISCOUNT
www.4imprint.com/tlc

Protect My Ministry

Background Checks

Ryan Carter, Director of Sales
information@protectmyministry.com
 (800) 319-5581 x228 phone
 (800) 319-5582 fax
www.protectmyministry.com/lcms

Office Depot-Office Supplies

Office/janitorial supplies, a/v equip, copiers/printers

James Stealey
 Major Account Manager | Office Depot, Inc.
 Business Solution Division
 Tel: 314.359.1878 | Fax : 561-438-8663
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GPA is a stewardship program offered to all LCMS churches, schools and affiliated organizations. Prices and vendors subject to change. Neither LCMS nor GPA is responsible for problems that may result from purchase, lease or use of program vendors.



Group Purchasing Agreement

**QUICK REFERENCE
VENDOR LIST**

Stevens Van Lines



Vicki Bierlein, Vice President Affinity Sales
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Bekins Van Lines



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www.lcmsmove.com

Wheaton Van Lines



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