

LCMS Disaster Response Special Appeals Report - Fiscal Year 2021

Relief, Recovery, Restoration, and Preparedness

July 1, 2020 through June 30, 2021 (Audited)

Beginning (Available) Capacity - July 1, 2020	\$	3,380,417.64
 REVENUES - July 1, 2019 through June 30, 2020		
Revenues (Restricted)		
Synod Unrestricted Funding	\$	-
Non-contribution Income and Fund Transfers	\$	-
Subtotal: Other Revenues	\$	-
 Designated Contributions (Gifts, Grants and Bequests)		
<i>Advancement/Fund Raising (see Notes)</i>		
Appeals: Gross Contributions †	\$	1,104,670.91
LESS: Advancement Services Costs *	\$	(140,103.30)
<u>NET Contributions (Restricted)</u>	\$	<u>964,567.61</u>
Reporting Period Disaster Response Available Revenues	\$	<u>4,344,985.25</u>
 EXPENDITURES - July 1, 2020 through June 30, 2021		
<i>Expenditures (By Functional Use and Impact)</i>		
Preparedness and Training Programs	\$	(196,494.15)
Assessment and Response Coordination	\$	(300,897.14)
Grants of Cash, Equipment and Materials		
National	\$	(140,831.04)
International	\$	(765,641.24)
Subtotal: Grants of Cash and Materials	\$	<u>(906,472.28)</u>
Reporting Period Disaster Response Expenditures	\$	<u>(1,403,863.56)</u>
 Ending (Available) Capacity - June 30, 2021		
	\$	<u>2,941,121.69</u>

Notes:

* *Advancement Services reflects the combined costs of emergency Disaster Response appeals, gift processing/receipting, contributor care, and accountability/regulatory compliance expenses incurred by LCMS Mission Advancement*

*Advancement Services (\$140,103.30) divided by gifts, grants and bequests of \$1,104,670.91 = **12.683%** (capped at 13.5% by BOD policy)*

*Advancement Services NET Return on Investment (nROI) = **\$6.88** for each \$1 expended on contributor engagement*

† Number of gifts, grants and bequests **2,084**

† Number of contributors **1,305**

Prepared by LCMS Mission Advancement and Synod Accounting
The Lutheran Church—Missouri Synod
Questions? Call **888-930-4438**.